

# Daniel E. PERROTTI

## PERSONAL DATA

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PLACE OF BIRTH: Buenos Aires, Argentina  
CURRENT RESIDENCE: Washington D.C., USA  
EMAIL: [dperrotti@gmail.com](mailto:dperrotti@gmail.com)

## WORK EXPERIENCE

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| AUG 2015-CURRENT  | <p>UNITED NATIONS<br/>ECONOMIC COMMISSION FOR LATIN AMERICA AND THE CARIBBEAN (ECLAC)<br/>WASHINGTON OFFICE, Washington D.C.<br/><i>Economist</i><br/>Description of Duties:</p> <ul style="list-style-type: none"><li>* Conduct research and deliver presentation about economic and financial topics of the United States of America, Canada and their impact on the Latin American and the Caribbean region.</li><li>* Maintain and expand contacts with other departments in the United Nations Secretariat, as well as the United Nations agencies and programmes and other organizations relevant to the Latin American and the Caribbean (LAC) region.</li><li>* Coordinate programmes and projects.</li></ul>  |
| JAN 2012-JUL 2015 | <p>ECLAC LATIN AMERICA AND THE CARIBBEAN ECONOMIC AND<br/>SOCIAL PLANNING INSTITUTE (ILPES)<br/>Santiago, Chile<br/><i>Economist</i><br/>Description of Duties:</p> <ul style="list-style-type: none"><li>* Provide analysis and support in doing research on topics pertaining to planning, prospective studies, public investment, and public management.</li><li>* Assist in formulating project proposals, co-ordinates day-to-day monitoring, and implement projects.</li><li>* Collaborate on the preparation and coordination of ILPES projects.</li><li>* Draft documents and reports included in the regular work programme of ILPES.</li><li>* Carry out presentations, documents and other outputs for seminars, conferences, meetings and workshops.</li><li>* Participate in technical meetings, conferences, and seminars.</li><li>* Process information gathered (background, data, statistics, etc.) using various computer programs (e.g. Excel, Eviews and Stata).</li><li>* Provide guidance and support to other staff and review work assignments; provide training and inputs for performance evaluations.</li><li>* Participate in technical missions in the above mentioned fields.</li><li>* Perform other duties as assigned by the Director.</li><li>* Coordinate ECLAC participation in the SNIP Network (Red de Sistemas Nacionales de Inversiones Públicas): the Network of National Public Investment Systems, developed in partnership with the Inter-American Development Bank (IADB) and the national authorities of public investment assessment. The duties in this activity included preparing annual meetings, advisory and technical missions, research activities and presentations; in addition, directing a project with the Public Investment System of Chile, which consisted of developing and performing learning courses on specific topics of public investment assessment (e.g. cultural activities and water related assessments).</li><li>* Perform various activities including forecasting in the social and economic areas and developing of a repository on National Development Plans.</li></ul> |

## WORK EXPERIENCE CONT.

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- APR 2010-DEC 2011 | ECLAC NATURAL RESOURCES AND INFRASTRUCTURE DIVISION  
Santiago, Chile  
*Economist*  
Description of Duties:  
\* Perform infrastructure analysis, i.e.: constructing a database with various indicators concerning economic infrastructure stock and services of Latin America and the Caribbean (LAC), including data on economic infrastructure in transport, communication, energy, water and sanitation. Monitoring recent investment in economic infrastructure in LAC, including the disaggregation into public and private investment. Revising and summarizing the most relevant literature on infrastructure gaps for LAC. Determining unit costs of key economic infrastructure services for LAC.  
\* Carry out econometric modelling, i.e.: measuring the internal infrastructure gaps in LAC countries by analysing the evolution of the stock of infrastructure and the evolution of demand indicators. Estimating the demand for infrastructure by econometric models using panel data (fixed effects and random effects methodology). Measuring the infrastructure gap between LAC countries and East Asia countries, using comparative leading indicators of infrastructure stock. Measuring of the infrastructure gap between LAC countries and the Global Millennium Goals.  
\* Perform other duties on request, e.g.: revising papers related to applied industrial organization associated to the shipping market, and presenting to officials of the Division of Natural Resources and Infrastructure.
- SEP 2006-MAR 2010 | BANCO BILBAO-VISCAAYA ARGENTARIA (BBVA)  
RESEARCH DEPARTMENT. BUENOS AIRES, ARGENTINA  
*Economist*  
Description of Duties:  
\* Perform macroeconomic analysis, i.e.: monitoring economic activity and inflation in Argentina, including internal presentations, quick notes and several articles in the "Situation Argentina" Magazine.  
\* Conduct econometric modelling, i.e.: estimating various economic models in different areas including: activity (growth models), prices (inflation models, including Phillips curve, monetary, and mark up specifications), financial (models for determining interest rates and non-performing loans rates), agricultural models (pricing models of the major Argentine export crops: soybean, corn and wheat and their relationships with other commodity prices such as oil and copper), models on trends in poverty (made for the pension unit of the bank), among others. The econometric estimation methodologies mainly used time series data with error correction models and VAR specifications.  
\* Deliver corporate presentations, i.e. preparing reports on housing activity in Argentina (years 2008 and 2009).  
\* Perform other duties on request, i.e. analysing cross-cutting relationships of the economy using International Monetary Fund (IMF) methodology "Financial Programming", teaching macroeconomics courses for bank staff and representing the bank at various events.
- DEC 2003-AUG 2006 | NATIONAL INSTITUTE OF STATISTICS AND CENSUSES INDEC  
INDUSTRIAL AND WHOLESALE PRICES DIVISION. Buenos Aires, Argentina  
Description of Duties:  
\* Collect data and perform sectoral analysis of information needed to construct the Monthly Industrial Estimator (EMI) and the Level of Utilization of the Installed Capacity in the industrial sector.  
\* Perform quantitative and qualitative analysis of the Argentinean industry.  
\* Carry out sectoral studies (including metallurgy, non-metallic minerals and food).  
\* Analyse data from the National Economic Census.  
\* Provide technical collaboration and deliver courses to provincial authorities to assemble EMI at the provincial level.  
\* Teach a microeconomics course for staff of the Institute of Statistics and Censuses and deliver staff presentations.

## EDUCATION

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- 2004 - 2005 Master in Economics  
**CEMA University**, Buenos Aires, Argentina  
<https://www.cema.edu.ar>  
GRADE AVERAGE: 8.36 (1 TO 10)
- 1997 - 2002 Diploma (Licenciatura in Economics)  
**University of Buenos Aires**, Buenos Aires, Argentina  
<https://www.econ.uba.ar>  
GRADE AVERAGE: 8.67 (1 TO 10)  
Honours Degree: MAGNA CUM LAUDE
- 1992 - 1996 High School  
**Instituto San José de Calasanz**, Buenos Aires, Argentina

## TEACHING EXPERIENCE

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- 2012 TO DATE Adjunct Professor (by opposition contest)  
(on leave) *Microeconomics*  
FACULTY OF ECONOMICS, **University of Buenos Aires**.
- 2000 - 2012 Head of Practical Works (last appointment)  
*Microeconomics*  
Senior Lecturer: Fernando Tow, PhD | Lecturer: Andrés Di Pelino, Ms.  
FACULTY OF ECONOMICS, **University of Buenos Aires**.
- 2008 (II SEM.) to Head of Practical Works  
2009 (II SEM.) *Economics of Energy*  
Senior Lecturer: Roberto Pons, Lic. | Lecturer: Andrés Di Pelino, Ms.  
FACULTY OF ECONOMICS, **University of Buenos Aires**.
- 2006 (II SEM.) to Associate Professor  
2008 (II SEM.) *Microeconomics for Economist*  
FACULTY OF ECONOMICS, **Universidad Argentina de la Empresa**.
- 2008 (II SEM.) Thesis Tutor  
*Microeconomics*  
FACULTY OF ECONOMICS, **Universidad Argentina de la Empresa**.
- SUMMER 2007 Head of Practical Works  
*Macroeconomics and Economic Policy*  
Senior Lecturer: Daniel Perez Enri, PhD | Lecturer: Andrés Di Pelino, Ms.  
FACULTY OF ECONOMICS, **University of Buenos Aires**.
- 2006 (I SEM.) Head of Practical Works  
*Macroeconomics I*  
FACULTY OF ECONOMICS, **Universidad Argentina de la Empresa**.

## TEACHING EXPERIENCE CONT.

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- JUL. 2002 to    Associate Professor  
DEC. 2005    *Public Speaking*  
Senior Lecturer: Juana Koslo, Lic.  
"ERNESTO SÁBATO" CULTURAL CENTER, **Universidad de Buenos Aires.**
- 2007 - 2003    Teaching Assistant  
*National Accounts*  
Senior Lecturer: Juan Carlos Propatto, Lic. | Lecturer: Federico Dorín, Lic.  
FACULTY OF ECONOMICS, **University of Buenos Aires.**

## PUBLICATIONS

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- BOOKS    \* *Los números índices y su relación con la economía*  
COEDITOR (with Federico Dorín and Patricia Goldszier). ECLAC. 2018.  
[\(Spanish version\)](#)
- \* *Planificación, prospectiva y gestión pública: reflexiones para la agenda de desarrollo.*  
COEDITOR (with Jorge Mattar). ECLAC. 2014.  
[\(Spanish version\)](#)
- CHAPTERS  
IN BOOKS    \* *América Latina y el Caribe: integración para el desarrollo sostenible*  
CO-AUTHOR (with Joseluis Samaniego et. al.).  
Chapter 3 of the Book: "Desarrollo e Integración en América Latina"  
EDITED BY: Antonio Prado and Ricardo Carneiro.  
PUBLISHED BY: ECLAC-IADB. 2016  
[\(Spanish version\)](#)
- \* *Números Índices y Teoría Económica.*  
CO-AUTHOR (with Federico Dorín).  
Chapter 3 of the Book: "Progresos en Medición de la Economía"  
EDITED BY: Ariel Coremberg.  
PUBLISHED BY: Asociación Argentina de Economía Política. April 2015  
[\(Spanish version\)](#)
- \* *Key Elements to Think Maritime Policies: Pricing in the Shipping Markets.*  
CO-AUTHOR (with Ricardo Sanchez and Georgina Cipoletta).  
Chapter 2 of the Book: "Contemporary Marine and Maritime Policy".  
EDITED BY: Jingjing Xu.  
PUBLISHED BY: NOVA. 2014  
[\(Abstract\)](#)
- \* *La brecha de infraestructura como camino de oportunidades para el transporte sostenible.*  
CO-AUTHOR (with Ricardo Sanchez).  
Book: "Políticas integrales y Sostenibles del Transporte Marítimo en Iberoamérica".  
EDITED BY: Ricardo Sánchez.  
PUBLISHED BY: ECLAC and Government of Spain. 2011

## PUBLICATIONS CONT.

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- WORKING PAPERS \**Sovereign credit ratings in Latin America and the Caribbean: trends and impact on debt spreads*  
Co-AUTHOR (with Inés Bustillo and Helvia Velloso).  
ECLAC Washington. 2018.  
([English version](#))
- \**Inequality in Latin America: achievements and challenges*  
Co-AUTHOR (with Inés Bustillo and Raquel Artecona).  
G24 Working Papers Washington. 2018  
([English version](#))
- \* *Resilience and capital flows in the Caribbean*  
Co-AUTHOR (with Inés Bustillo et. al.).  
ECLAC Washington. 2018  
([English version](#))
- \* *Energía y Políticas Públicas en los Estados Unidos: una relación virtuosa para el desarrollo de fuentes no convencionales.*  
Co-AUTHOR (with Inés Bustillo et. al.).  
Serie CEPAL Washington. 2015  
([Spanish version](#))
- \* *Evaluación Social de Proyectos: un resumen de las principales metodologías oficiales utilizadas en América Latina y el Caribe.*  
Co-AUTHOR (with Jorge Candia and Eduardo Aldunate).  
Serie Manuales N.83. CEPAL. April. 2015  
([Spanish version](#))
- \* *Avances y retos de los Sistemas Nacionales de Inversión Pública de América Latina: resultados de la encuesta 2014.*  
Co-AUTHOR (with Mariana Vera Rueda).  
Serie Gestión Pública N.83. CEPAL. April. 2015  
([Spanish version](#))
- \* *La planificación como instrumento de desarrollo con igualdad en América Latina y el Caribe: tendencias y desafíos.*  
Co-AUTHOR (with Jorge Máttar).  
Serie Gestión Pública N.xx. CEPAL. 2014  
([Spanish version](#))
- \* *La brecha de infraestructura en América Latina y el Caribe.*  
Co-AUTHOR (with Ricardo Sánchez).  
Serie Recursos Naturales e Infraestructura N. 154.xx. CEPAL. 2011  
([Spanish version](#))
- \* *Investing on Integration: Measuring the returns of software hardware complementarities.*  
Co-AUTHOR (Ricardo Sánchez et. al.).  
ECLAC-IADB-World Bank. 2011  
([English version](#))

## PUBLICATIONS CONT.

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- PER REVIEW ARTICLES \* *The People's Republic of China and Latin America: the impact of Chinese economic growth on Latin American exports.*  
AUTHOR  
PUBLISHED BY: CEPAL Review N. 116. August 2015  
([English version](#)) ([Spanish version](#))
- \* *Economic Development and Logistics Performance A Probabilistic Approach.*  
CO-AUTHOR (with Ricardo Sánchez and Georgina Cipoletta).  
PUBLISHED BY: Revista de Economía Mundial N.38. 2014  
([English version](#))
- \* *Looking into the future: big full containerships and their arrival to South American Ports.*  
CO-AUTHOR (with Ricardo Sánchez).  
PUBLISHED BY: Journal of Maritime Policy and Management. November 2012.  
([Abstract](#))
- OTHER PUBLICATIONS \* *United States - Latin America and the Caribbean Trade developments 2015-2016*  
COLLABORATOR  
PUBLISHED BY: ECLAC. 2016  
([English version](#))
- \* *Prospectiva y desarrollo: el clima de la igualdad en América Latina y el Caribe a 2020.*  
COLLABORATOR  
PUBLISHED BY: ECLAC. 2013  
([Spanish version](#))
- \* *Structural Change for Equality: An Integrated Approach to Development.*  
COLLABORATOR  
PUBLISHED BY: ECLAC. 2012  
([English version](#)) ([Spanish version](#))
- \* *Infrastructure for regional integration*  
COLLABORATOR  
PUBLISHED BY: ECLAC. 2011  
(English version)
- \* *Caracterización de la brecha de infraestructura económica en América Latina y el Caribe.*  
AUTHOR  
PUBLISHED BY: FAL Bulletin. ECLAC. 2011  
([English version](#)) ([Spanish version](#))
- \* *Gap to close in the path of development and regional infrastructure in South America.*  
CO-AUTHOR (with Ricardo Sánchez)  
PUBLISHED BY: Project Document by ECLAC. 2010  
(English version)

## PUBLICATIONS CONT.

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- OTHER PUBLICATIONS cont. \* *Latin America and the Caribbean in the World Economy: A crisis generated in the center and a recovery driven by the emerging economies.*  
COLLABORATOR  
PUBLISHED BY: ECLAC. 2010  
([English version](#)) ([Spanish version](#)) ([Portuguese version](#))
- \* *Panorama del Sector Inmobiliario en Argentina.*  
CO-AUTHOR  
PUBLISHED BY: BBVA. 2009
- \* *Panorama del Sector Inmobiliario en Argentina.*  
CO-AUTHOR  
PUBLISHED BY: BBVA. 2008
- \* *Comentarios sobre el vertiginoso crecimiento de la economía argentina.*  
AUTHOR  
PUBLISHED BY: Revista Situación Argentina, BBVA. 1st quarter 2007.
- \* *Negocios & Mercados: El especialista.*  
INTERVIEW  
PUBLISHED BY: Clarín Newspaper. January 8th, 2007.
- \* *Perspectivas Económicas para el 2006.*  
CO-AUTHOR  
PUBLISHED BY: Revista Proyecto Energético - Instituto Argentino de La Energía General Mosconi. March-April, 2006.
- \* *¿Cómo se comportará la economía argentina en el 2005?*  
CO-AUTHOR  
PUBLISHED BY: Revista Proyecto Energético - Instituto Argentino de La Energía General Mosconi. April - May, 2005.
- \* *Producto Bruto Interno. ¿De qué hablamos?*  
AUTHOR  
PUBLISHED BY: La Esquina del Sur, online review. April - May, 2005.
- \* *Breve comentario sobre los números índices*  
AUTHOR  
PUBLISHED BY: La Gaceta de Económicas, Página 12 Newspaper, April 25th, 2004.
- \* *Guía de Trabajos Prácticos de Microeconomía*  
COLLABORATOR  
PUBLISHED BY: Third Edition, Number 292. Dirección de Publicaciones, Universidad de Buenos Aires, Facultad de Ciencias Económicas.

## IN PUBLIC PRESENTATIONS

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- V INTERNATIONAL CONFERENCE ON PUBLIC OWNED ENTERPRISES: EXPERIENCES FROM KOREA AND LATIN AMERICA AND THE CARIBBEAN , Seoul, South Korea November, 2017
- OAS SEMINAR ABOUT SMALL AND MEDIUM BUSINESS ,Washington DC, US. October, 2015
- ECLAC-BID-RED SNIP. NETWORK OF PUBLIC INVESTMENT NATIONAL SYSTEMS. MEETING, Panama City, Panama. April, 2015.
- ECLAC-BID-RED SNIP. NETWORK OF PUBLIC INVESTMENT NATIONAL SYSTEMS. V SEMINAR, Santiago, Chile. February, 2015.
- ECLAC-BID-RED SNIP. NETWORK OF PUBLIC INVESTMENT NATIONAL SYSTEMS. IV SEMINAR, Montevideo, Uruguay. June 2014.
- ECLAC. INTERNATIONAL PROSPECTIVE COURSE. ASSISTANT PROFESSOR , Santiago, Chile. October 2013.
- ECLAC. SEMINAR OF SOCIAL PROJECT ASSESSMENT FOR THE OPP (OFICINA DE PLANEAMIENTO Y PRESUPUESTO DE URUGUAY), Montevideo, Uruguay. July 2013.
- ECLAC-AECID. SEMINAR ABOUT "ECONOMIC DEVELOPMENT" , Cartagena de Indias, Colombia. October 2012.
- ECLAC. INTERNAL PRESENTATION IN THE NATURAL RESOURCES AND INFRASTRUCTURE DIVISION ABOUT "INFRASTRUCTURE GAP IN LAC" , July 2010.
- PROFESSIONAL COUNCIL OF ECONOMIC SCIENCES OF THE AUTONOMOUS CITY OF BUENOS AIRES - COMMITTEE ON PLANNING AND MANAGEMENT CONTROL. SPEAKER AT THE CONFERENCE "ECONOMIC OUTLOOK" FOR THE YEARS 2006, 2007, 2008 AND 2009.
- CEMA UNIVERSITY. "FOOTBALL AND ECONOMICS". MODERATED BY JUAN CARLOS DE PABLO. PRESENTERS: DR. GERMAN COLOMA DIEGO MR. MACDOUGALL AND MR. DANIEL E. PERROTTI , November 2006.
- ARGENTINA ASSOCIATION OF POLITICAL ECONOMY. XLI ANNUAL MEETING. CATHOLIC UNIVERSITY OF SALTA. EXHIBITOR'S WORK "THE ECONOMIC IMPACT OF SPORTING SUCCESS: THE CASE OF CLOSED JOINT INVESTMENT FUND BOCA JUNIORS" , author: Daniel E. Perrotti, September 2006.
- ARGENTINA ASSOCIATION OF POLITICAL ECONOMY, 2005 ANNUAL MEETING. COMMENTATOR "THE EFFECTS OF RETENTION ON CONSUMER PRICES" OF ZINCENKO FEDERICO , November 2005.
- NATIONAL INSTITUTE OF STATISTICS AND CENSUSES (INDEC) - TRAINING COURSES FOR STAFF. MICROECONOMICS COURSE , July 2005.
- ARGENTINA ASSOCIATION OF POLITICAL ECONOMY, 2004 ANNUAL MEETING. COMMENTATOR "INNOVATION AND PRODUCTIVITY IN DEVELOPING COUNTRIES: A STUDY OF ARGENTINE MANUFACTURING FIRMS' BEHAVIOR (1992-2001)" BY DANIEL CHUDNOVSKY, ANDRÉS LOPEZ, PUPATO GERMAN , November 2004.
- UNIVERSITY OF BUENOS AIRES, FACULTY OF ECONOMICS, GRADUATE DEPARTMENT. SPEAKER OF THE LECTURE SERIES "ECONOMY FOR NON-SPECIALISTS" , September 2004.



## IN PUBLIC PRESENTATIONS CONT.

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- UNIVERSITY OF BELGRANO, VILLANUEVA HEADQUARTERS AUDITORIUM, CONFERENCE ON "SITUATION REPORT: PREPARATION, DATA SELECTION, STATISTICAL, ECONOMIC AND SOCIAL SIGNIFICANCE" , November 2003.
- UNIVERSITY OF BUENOS AIRES, FACULTY OF ECONOMICS, GRADUATE DEPARTMENT. SPEAKER OF THE LECTURE SERIES "ECONOMY FOR NON-SPECIALISTS" , September 2003.

## LANGUAGES

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ENGLISH: Fluent  
SPANISH: Mother tongue  
PORTUGUESE: Intermediate Knowledge

## ECONOMETRIC SOFTWARE

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Advanced Knowledge: EViews, STATA.  
Basic Knowledge: RATS

## PEER REVIEWER IN JOURNALS

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- CEPAL Review
- Estudios Fronterizos
- Transportation Research

## ADDITIONAL INFORMATION

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- Member of Argentina's Political Economy Association.
- Member of the American Economic Association.
- Coordinator of the Subcommittee on Economic and Statistical Analysis of the Argentine Institute of General Mosconi Energy. From 2002 to 2008.
- *Monthly Economic Review* - Editor in chief.  
PUBLISHED BY: Instituto Argentino de la Energía "General Mosconi".  
From December 2003 to March 2005.
- Attendance to the training course "Program of Applied Econometrics" at the Central Bank of Argentina. Second Semester of 2009.
- Approved the online-course "Macroeconomic Forecasting" by the IMF. Second Semester of 2016.